

### CATALOGUES

# Bring your brand to life with catalogues

### It's more than just a catalogue. It's an experience.

Catalogues inspire Canadian consumers by offering a tangible connection to your brand, a moment to escape the digital noise and truly engage.

#### Unlock the proven power of catalogues



**Inform and inspire** Showcase your brand's unique aesthetic and creativity.



**Build lasting connections** Offer a tangible, hands-on experience that resonates.



**Engage authentically** Connect in a way that consumers say they enjoy and trust.



Integrate seamlessly Combine with digital for a consistent, impactful brand experience.



Extend your reach Create a piece that gets talked about, shared and kept.



**Dial down the noise** Stand out with an uncluttered experience. "With the mini-catalogue, our customers can discover new products, brands and trends. We don't show prices. It's different from a shopping perspective – it's a discovery perspective."

Maxime Dubois, Co-CEO, Altitude Sports



#### TARGETED FOR GROWTH.

Read how Roots Canada used storytelling, strategic targeting and a catalogue to reach millennial shoppers during the busy back-to-school season.



Smartmail Marketing™



## Canadian consumers and their catalogues

Sephora. Amazon. Home Hardware. Major brands are building loyalty and driving results by listening to Canadian consumers who desire something tangible from the brands they love.

Are you ready to hear what Canadians are saying about catalogues?



### Look who's noticing

More than half of Canadian consumers, no matter their age, notice a catalogue in their mailbox.



Canadians turn to paper 2 in 5 catalogues to get ideas or be inspired (43%).

2 in 5

70%

lift

Canadians say catalogues in their mailbox are the most enjoyable form of advertising (40%).

Catalogues gave Structube a

Canadians will read a

mini-catalogue (63%)

received in their mailbox.

catalogue (60%) or

6 in 10

Source: Understanding the impact of direct mail inside Canadian homes, Canada Post, February 2023.

Let catalogues bring your brand to life today. Contact your Canada Post sales representative.



Smartmail Marketing<sup>™</sup>